

## WHO WE ARE

Zinovate Cloud, a part of Zinovate Group is a leading cloud solution & service provider, Headquartered in Toronto, Canada. Zinovate group has been in the business of Information Technology since 2014. Zinovate Cloud helps clients for digital transformation of their business into cloud. Zinovate Cloud has operations across North America, EMEA,LAD and APAC regions.

We are known for providing quick, flexible, and scalable solutions that are customized to meet your organization and operational objectives at honest pricing. We pride ourselves on delivering quantifiable value to our customers and exceeding their expectations.



9+ years of experience in Managed Service and Software Distribution



Trusted by **100+** SMBs worldwide.



Serving **16** + Countries across the globe.



Providing **100**+ solutions from various vendors



Partnering with the World's **5** Best Technology Leaders



### WHY Zinovate Cloud?

Customers choose us because, we recognize a very important fact – your business comes first.

This fundamental principle guides us during every customer engagement. When you work with us for your technology needs, we focus on aligning our services and solutions with your business goals.



#### **Global Presence**

We have the proven experience and global coverage to work with all kinds of business across the globe



#### **High Skilled Team**

Our key to success is our highly skilled IT professional team and our strategic partners who help customers achieve their goals by empowering excellent project execution capabilities



#### Wide Range of Solution Services

We lead our customers through their digital transformation with such an impact - they can't imagine going back to the old way.



#### **Premier Support**

Our support is available when you need it. From providing basic info to escalation of your break fixes. We are there with you



#### **Competitive Price**

We are known for providing quick, flexible, and scalable solutions that are customized to meet your organization and operational objectives at honest pricing



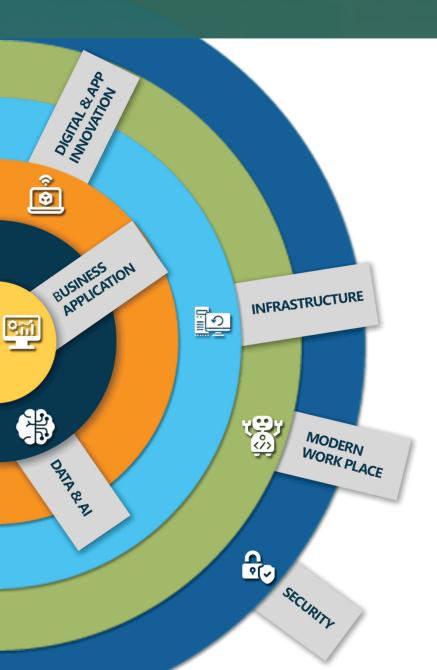
#### Focus on Client's Goal

When you work with us for your technology needs, we focus on aligning our services and solutions with your business goals.





We are known for enabling business to embrace services with Smart, Optimized & Reliable solutions that are customized to meet your organization and operational objectives.





#### **Business Application**

- Customer Relationship Management (CRM)
- Enterprise Resource Planning (ERP)
- Human Resource Management System (HRMS)
- Digital Transformation



#### Data & Al

- Artificial Intelligence (AI)
- Business Intelligence
- Data Analytics
- Machine Learning



#### **Digital & App Innovation**

- Blockchain
- Container & Orchestration
- Internet of things (IoT)
- App Modernization



#### Infrastructure

- Business Continuity
- Data Center & End User Compute
- Infrastructure modernization
- Observability



#### **Modern Workplace**

- Cloud Enablement
- Designing & Marketing
- IT Operations & Cloud Telephony
- Productivity & Collaboration



#### Security

- App & Data Security
- Cloud Security & SIÉM
- Endpoint Security & XDR
- Network & Web Security

## Solution Catalogue

We are known for providing quick, flexible, and scalable solutions that are customized to meet your organization and operational objectives at honest pricing. We pride ourselves on delivering quantifiable value to our customers and exceeding their expectations.



<sup>\*</sup> Zinovate cloud and the Zinovate cloud logo are trademarks of Zinovate Corp & Zinovate technologies Pvt. Ltd. All other marks are trademarks of their respective owners

ustomers choose us because, we recognize a very important fact — your business comes first. This fundamental principle guidesus during every engagement. Our expertise in technology will help you to drive the digital transformation of your business and to benefit from innovative solutions and services.

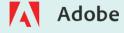
# Business Verticals we serve



#### **Technology Partners**





















#### **Distribution Partners**





<sup>\*</sup> Logos / Trademarks are the property of respective owners / organization

## Our Services

We help business transform with our service. Zinovate Cloud provides the full stack of services, all delivered with the right ecosystem partners to achieve your digital transformation goals.

#### **Consulting & Advisory**

True Digital Transformation requires a vision and a plan that protects your clients, partners and employees from cyber threats, increase efficiency and reduce unnecessary operational cost. Our experts develop strategies & roadmaps which consider flexibility and security first, to reduce the organization's risk and minimize breaches while improving day to day operations.

- Digital transformation strategies & roadmaps
- Hybrid Identity & Cybersecurity Strategies
- Strategies and road maps of Microsoft 365 and teams

#### **Solution Design & Implementation**

Leveraging our deep Microsoft technical expertise and extensive deployment experience, Zinovate Cloud delivery model is focused on the design and development of flexible and integrated solutions that deliver tangible business value, while taking full advantage of the Microsoft suite of technologies.

- Architect and design integrated and flexible solutions
- Configure solutions and conduct extensive testing
- Implementation and Cloud Migration

#### **Automation & Management**

Managed Services support the smooth day to day operation of your solution. Our team of experts provide coaching and direct support to your organization to resolve technical issues and challenges or to help continuously improve your solution by incorporating new value added features and capabilities. We believe any activity that needs to be performed more than once, "Must be automated".

- Cloud Management Services
- Helps ensure ongoing operational excellence
- Enhances corporate security, productivity & agility

#### **Security Strategies & Assessments**

A hardened security perimeter is built upon applying best practices and ensuring compliance with security standards. Our experts conduct Data Loss Prevention Strategies and Security Assessments on your specific applications or broad IT environment to detect and resolve gaps that weaken your defenses.

- Data loss prevention strategies & roadmaps
- IT security policies, standards & procedures
- Office 365, application or corporate security assessments

#### **Adoption & Change Management**

Transitioning organization to a new solution requires planning from the very beginning. Our experts ensure that upon solution introduction your IT and Security staff are well positioned and trained to support the new solution. End users are equally prepared for change by leveraging our proven communication and enablement tools designed to maximize adoption.

- IT and Security training and knowledge transfer activities
- · Operationalize with build and operations guide, FAQs
- Communication and enablement tools to maximize adoption

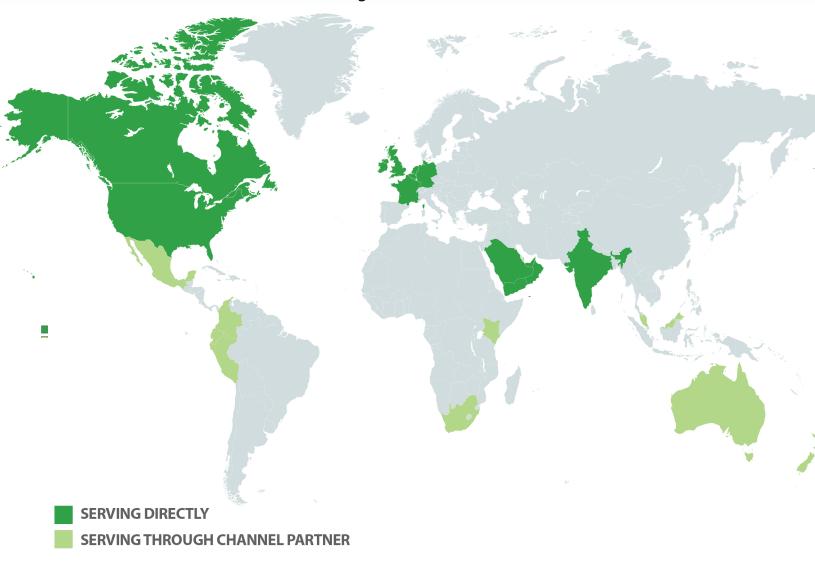
#### **E-Learning & Training**

Education is the main driver of progress and is more than just reinforcing the information someone already knows. Our training services are always focused on continuous improvement to meet your organization's needs and drive growth. Our Learning Services is designed to solidify the foundation of your business with customized solutions addressed to your specific educational objectives

- On-Premise Classroom Training
- Instructor-Led Live, Online Training
- Self-Paced Online Training

## Where we operate

We operate across North America, EMEA, LAD and APAC regions. We believe in segmenting our business into domestic and international domains. we have the proven experience and global coverage to work with all kinds of business across the globe.



#### **Serving Locations**

USA Canada Mexico Columbia Ecuador Peru UK Germany France Ireland Netherlands Belgium UAE
Saudi Arabia
Qatar
Bahrain
Oman
Egypt

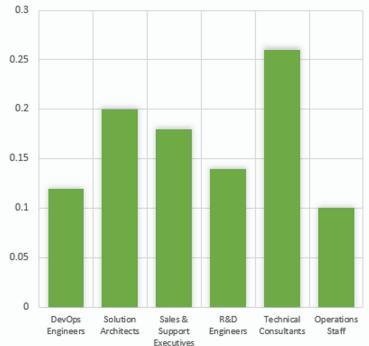
India Hongkong Singapore Malaysia Australia New Zealand

### **Our Talent**

Transformation requires broad technology knowledge, industry experience, action, and accountability. In a rapidly changing digital world, you require a team of diverse technology experts working together to uncover and implement the right solution, at the right time, in the right way. We mainly focus on nine core Human Resource (HR) areas: Talent strategy, Workforce Planning, On-boarding, Learning & Development, Performance Management, Leadership Development, Career & Succession Management, Compensation & Benefits and Company Culture.

Today, we are building a hyper-connected organization using internal social platforms to ensure extensive collaboration and engagement among our employees. This acts as a critical driver of competitive advantage among the 82% digital natives in our employee base.

Our ability to create an 'experience' for our employees has helped us consistently to have the highest retention rates in our industry globally. Learn more about careers and opportunities at Zinovate Cloud.



#### Over 150 IT certifications across cloud, Cyber security, DevOps, SRE and Cognitive service practices



<sup>\*</sup> Certificate names / trademark is the property of respective owners / Organizations

#### CORPORATE OFFICES

#### **ASIA**

#### Zinovate Cloud India

L5, Prestige Palladium Bayan, 129 - 140, Greams Road, Chennai, Tamil Nadu, 600006 Office: +91 22 6259 1232

✓ info.asia@zinovatecloud.com

#### **NORTH AMERICA**

#### Zinovate Cloud USA

#34, 3rd Floor, 1178 Broadway, New York, NY, 10001 Office: +1 914 266 2493

✓ info.na@zinovatecloud.com

#### MIDDLE EAST

#### Zinovate Cloud UAE

Business Center 1, M Floor, The Meydan Hotel, Nad AlSheba, Dubai, PO Box 35195, Office: +971 600 521500

✓ info.me@zinovatecloud.com

#### **EUROPE**

#### Zinovate Cloud UK

Suite 2503, Unit 3A, 34-35 Hatton Garden, London, EC1N 8DX

Office: +44 20 4551 8413

≥ info.europe@zinovatecloud.com

#### follow us:



/zinovatecloud



in /zinovatecloud



/zinovatecloud

www.zinovatecloud.com

\*\* This Portfolio contains materials including text, photo and graphics etc. ("Content") which are owned and belongs to the respective registered owners including Zinovate Cloud, its authorized contributors and licensors and are protected by, registered and unregistered trademarks, trade names, copyrights, and other intellectual property rights. Zinovate Corp & Zinovate Technology Pvt Ltd reserves all rights in the selection, co-ordination, arrangement, and enhancement of such solution / product Brochure. You shall not modify, publish, transmit, participate in the transfer or sale of, create derivative works from, or in any way exploit, any of the Content or the solution / product Brochure, in whole or in part.



